



From left: Chantel DuPlessis; Nyssa Gower; Mirjam-Eagle, Chris Ganfield; Christine Trevenen; Leanne Vandenhoooven.

# EAGLE ACCOUNTING

WORDS AND PHOTOS BY JESSE SHORT



## EAGLE ACCOUNTING

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Home grown businesses that invest in people and technology are those which reap the benefits of long term growth and success.

Eagle Accounting is one business that holds itself accountable to the highest standard for their client base, which ranges from start-ups to large businesses.

“Client service is our overarching message and philosophy,” says Miriam. “It’s about the clients and trying to see things from their point of view.”

For the last 13 years, Directors Chris Ganfield and Miriam Eagle, have worked together to build long term business and client relationships, and the success of their accounting practice is based on these relationships.

An important message that Chris and Miriam understand is keeping open communication with their clients and professional networks. “We try to be in regular communication because we want to know what they are up to...and it is often useful to have someone to bounce ideas off” Chris says “...and to encourage this we don’t charge clients for every phone call or email”

“Business advisory is often about exploring options,” adds Miriam “and so it is important to work through these with your accountant who knows your business and has experience of what management / business solutions are currently available.

Eagle Accounting is excited about new ways of doing business with technology. They assist new and established businesses to overhaul their data management systems which can provide significant cost savings and improve efficiencies by removing unnecessary duplication of data entry.

More importantly, using modern, integrated software makes information more accessible to management, and it can be available on a more timely and accurate basis.

“There is no point focusing on your profit and loss statement which is 6 months old, when you can have an up to date financial position everyday” says Chris

By incorporating key cloud technologies such as data feeds, scanning and saving receipts and documents; Auskey ATO reporting, and mobile payment systems, business owners can also do business from any location, and truly work in a paperless system.

“We know it can be done because that’s how we operate our business. I did our bank reconciliation in the car while we drove to a client appointment yesterday” says Miriam.

“This isn’t all we offer of course” adds Chris, “...we do tax and other compliance work for individuals, large and small businesses using company and trust structures, as well as self-managed super funds.

We assist with business sales and acquisitions, and if it’s an area in which we are unable to help, we will refer to our network of other trusted business professionals as required”

“We have a duty of care to look after our clients through all facets of risk management as well just making money” adds Miriam, “and our staff are trained to look for opportunities and to provide feedback to clients as to ways they could be doing things better or to bring to their attention any risks we can identify”

If you are seeking guidance in business planning and improving business management systems, the Eagle Accounting team is a progressive, proactive and people centred company ready to respond to your needs.

“Over & Above” is not just a tag line to us Chris says, it is the way we believe everyone wants their service to be.